

## ACG 2021 Chapter 7

Various Ratios to evaluate results:

Example

$$\text{Accounts Receivable Turnover} = \frac{\text{Sales}}{\text{Accounts Receivable}} = \frac{\$ 940,000}{\$ 120,000} = 7.83$$

Measures how quickly a company is collecting on its Accounts Receivable.

A high number is typically good, but the number can vary significantly due to the type of business and credit terms.

$$\text{Avg. Number of Days to Collect A/R} = \frac{365}{\text{A/R Turnover}} = \frac{365}{7.83} = 46.62 \text{ Days}$$

Whereas A/R Turnover measures the number of cycles in a year that it takes to collect the A/R balance, this ratio records the same thing in days. A lower number is typically better, but it may also depend on the credit terms offered.